

(Reaccredited by NAAC at an 'A' Grade with a CGPA of 3.40 out of 4.00 in the III cycle An ISO 9001:2008 Certified Institution)

RAHMATH NAGAR, TIRUNELVELI- 11.

Tamilnadu

DEPARTMENT OF BUSINESS ADMINISTRATION (Unaided)



CBCS SYLLABUS

For

B.B.A

(Applicable for students admitted in June 2015 and onwards)

(As per the Resolutions of the Academic Council
Meeting held on 23.02.2016)

CONTENTS

S1. No.	Course Title	Subject Code	Page No.
1	Course Structure	-	1
2	இக்காலத் தமிழ்	15UTAL11	8
3	சமயத் தமிழ்	15UTAL21	10
4	Applied Grammar and Translation – I	15UARL11	12
5	Applied Grammar and Translation – II	15UARL21	13
6	Prose, Poetry and Remedial Grammar - I	15UENL11	14
7	Prose, Poetry and Remedial Grammar - II	15UENL21	15
8	Principles of Management	15UBAC11	16
9	Managerial Communication	15UBAC12	17
10	Organizational Behaviour	15UBAC21	18
11	Introduction to Accountancy	15UBAC22	19
12	Managerial Economics	15UBAC31	20
13	Marketing Management	15UBAC32	21
14	Accounting for Managers	15UBAC33	22
15	Business Law	15UBAC41	23
16	Production Management	15UBAC42	24
17	Research Methods and Statistics	15UBAC43	25
18	Cost Accounting	15UBAC51	26
19	Human Resource Management	15UBAC52	27
20	Financial Management	15UBAC53	28
21	Services Marketing	15UBAC54	29
22	Modern Banking	15UBAE5A	30
23	Operation Research	15UBAE5B	31
24	International Business	15UBAC61	32
25	Entrepreneurial Development	15UBAC62	33
26	Strategic Management	15UBAC63	34
27	Project	15UBAP64	35
28	Soft Skills	15UBAE6A	36
29	Case Analysis	15UBAE6B	37
30	Software Solutions for Managers	15UBAA11	38
31	Computer Basics for Managers	15UBAA21	39
32	Practical	15UBAA2P	40
33	Management Information System	15UBAA31	41
34	Ecommerce and Internet Application	15UBAA41	42
35	Consumer Behavior	15UBAS31	43
36	Stress Management	15UBAS41	44
37	Basics in Management	15UBAN31	45
38	Retail Management	15UBAN41	46
39	List of Non-Major Elective Subjects	-	47
40	Environmental Studies	15UEVS11	49
41	Value Education – I	15USVE2A	51
42	Value Education – II	15USVE2B	52
43	Scheme of Examinations	-	53

B.B.A. COURSE STRUCTURE (CBCS)

(Applicable for students admitted in June 2015 and onwards)

PART	Semester I	Hrs. / W	Credit
I	Tamil/ Arabic	6	3
II	English-I	6	3
	CORE I	5	5
III	CORE II	5	4
111	Allied I – PAPER I	3	3
	Allied Practical I	3	-
IV	Environmental Studies	2	1
	Total	30	19

PART	Semester II	Hrs. / W	Credit
I	Tamil / Arabic	6	3
II	English-II	6	3
III	CORE III	5	5
III	CORE IV	5	4
III	Allied I – PAPER II	3	3
	Allied Practical I	3	3
IV	Value Education I (Or) Value Education II	2	1
	Total	30	22

PART	Semester III	Hrs. / W	Credit
	Core V	6	5
III	Core VI	6	5
111	Core VII	6	5
	Allied II – Paper I	6	5
IV	Skill based Elective 1	3	2
IV	Non-major elective I	3	2
	Total	30	24

PART	Semester IV	Hrs. / W	Credit
	Core VIII	6	5
III	Core IX	6	5
111	Core X	6	5
	Allied II – Paper II	6	5
IV	Skill based Elective II	3	2
1V		2	
V	Extension Activities		1
	Total	30	25

PART	Semester V	Hrs. / W	Credit
	Core XI	6	4
	Core XII	6	5
III	Core XIII	6	5
	Core XIV	6	5
	Core – Elective I	6	6
	Total	30	25

PART	Semester VI	Hrs. / W	Credit
	Core XV	6	4
	Core XVI	6	5
III	Core XVII	6	5
	Core XVIII – Project	6	5
	Core Elective –II	6	6
	Total	30	25

B.B.A. COURSE STRUCTURE (CBCS)

(Applicable for students admitted in June 2015 and onwards)

DISTRIBUTION OF HOURS, CREDITS, NO. OF PAPERS & MARKS

PART	COURSE	SEMESTER	HOURS	CREDITS	PAPERS	MARKS
I	Tamil / Arabic	I to II	12	6	2	200
II	English	I to II	12	6	2	200
	Core + Project	I to VI	104	86	17+1	1800
III	Core Elective	V & VI	12	12	2	200
	Allied + Practical	I to IV	18+6	19	4+1	500
	Skilled Based Elective	III & IV	6	4	2	200
IV	Non Major Elective	III & IV	6	4	2	200
IV	Environmental Studies	I	2	1	1	100
	Value Education	II	2	1	1	100
V	Extension Activities	I to IV		1	0	100
	то	TAL	180	140	35	3500

SEMESTER WISE DISTRIBUTION OF HOURS

PART	I	II		II	I			IV		TOTAT
SEM	T/A	ENG	CORE	CE	P	AL	SBE	NME	VE/ES	TOTAL
I	6	6	10	_	_	6	_	_	2	30
II	6	6	10	-	1	6	_	_	2	30
III	-	_	18	-	1	6	3	3	-	30
IV	-	_	18	-	1	6	3	3	-	30
V	-	_	24	6	1	_	_	_	-	30
VI	_	_	18	6	6	_	_	_	_	30
тот	12	12	98	12	6	24	6	6	4	180

B.B.A. - COURSE STRUCTURE (CBCS) TITLE OF THE PAPERS, CREDITS & MARKS

		I SEMESTE						
P	SUB	TITLE OF THE PAPER	S.CODE	H/W	С	1	IARI	KS
P	SUB	TITLE OF THE PAPER	S.CODE	n/w		I	75 450 450 WARF E 75 75 75 75 75 75 60 75	T
	TA 1	இக்காலத் தமிழ்	15UTAL11					
Ι	AR 1	Applied Grammar and Translation – I	15UARL11	6	3	25	75	100
II	EN 1	Prose, Poetry and Remedial Grammar - I	15UENL11	6	3	25	75	100
	C 1	Principles of Management	15UBAC11	5	5	25	75	100
***	C 2	Managerial Communication	15UBAC12	5	5 4		75	100
III	A I -	Software Solutions for Managers	15UBAA11	3	3	25	75	100
	1	Practical	-	3				
IV	EVS	Environmental Studies	15UEVS11	2	1	25		100
			TOTAL	30	19	150	450	600
		II SEMEST	ER			I	<u> </u>	
_	CIID	WW. D. OD WILD DA DDD	0.0000	TT / TT7	_	I	MARI	KS
P	SUB	TITLE OF THE PAPER	S.CODE	H/W	С	I	E	T
	TA 2	சமயத் தமிழ்	15UTAL21					
Ι	AR 2	Applied Grammar and Translation – II	15UARL21	6	6 3		75	100
II	EN 2	Prose, Poetry and Remedial Grammar - II	15UENL21	6	3	25	75	100
	C 3	Organizational Behaviour	15UBAC21	5	5	25	75	100
III	C 4	Introduction to Accountancy	15UBAC22	5	4	25		100
	A I -	Computer Basics for Managers	15UBAA21	3	3	+	-	100
	2	Practical	15UBAA2P	3	3	40	60	100
IV	VE	Value Education I	15USVE2A	2	1	25	75	100
		Value Education II	15USVE2B	00		T E	700	
			TOTAL	30	22	190	510	700
		III SEMEST	ER	<u> </u>		7.		70
P	SUB	TITLE OF THE PAPER	S.CODE	H/W	C			T
	C 5	Managerial Economics	15UBAC31	6	5	25	75	100
	C 6	Marketing Management	15UBAC32	6	5	25	75	100
III	C 7	Accounting for Managers	15UBAC33	6	5	25	75	100
	A II -		15UBAA31	6	5	25	75	100
	SBE1	Consumer Behavior	15UBAS31	3	2	25	75	100
IV	NME	Choose from the list	-	3	2	25	75	100
	1	1	TOTAL	30	24	150	450	600

	B.B.A COURSE STRUCTURE (CBCS TITLE OF THE PAPERS, CREDITS & MARKS								
	IV SEMESTER								
	OHD	MIMI D OD MILD DADDD	C CODE	TT /337		M	IARK	S	
P	SUB	TITLE OF THE PAPER	S.CODE	H/W	C	I	E	T	
	C 8	Business Law	15UBAC41	6	5	25	75	100	
	C 9	Production Management	15UBAC42	6	5	25	75	100	
III	C 10	Research Methods and Statistics	15UBAC43	6	5	25	75	100	
	A II - 2	Ecommerce and Internet Application	15UBAA41	6	5	25	75	100	
IV	SBE	Stress Management	15UBAS41	3	2	25	75	100	
1 V	NME	Choose from the list	-	3	2	25	75	100	
v		Extension activities (NCC/NSS/SOP/Youth Welfare, etc)	-	-	1	-	_	100	
		30	25	165	435	600			
	TOTAL 30 25 165 435 600 V SEMESTER								
						MAR		S	
P	SUB	TITLE OF THE PAPER	S.CODE	H/W	С	I	E	T	
	C 11	Cost Accounting	15UBAC51	6	5	25	75	100	
	C 12	Human Resource Management	15UBAC52	6	5	25	75	100	
	C 13	Financial Management	15UBAC53	6	5	25	75	100	
III	C 14	Services Marketing	15UBAC54	6	5	25	75	100	
		A) Modern Banking	15UBAE5A						
	CE 1	OR		6	6	25	75	100	
		B)Operation Research	15UBAE5B						
			TOTAL	30	26	150	450	600	
		VI SEMES	STER	Ţ					
P	SUB	TITLE OF THE PAPER	S.CODE	H/W	С	M	ARK	S	
	502	11122 01 1112 1111 211	5.0022	11, 11		I	E	T	
	C 15	International Business	15UBAC61	6	5	25	75	100	
	C 16	Entrepreneurial Development	15UBAC62	6	5	25	75	100	
	C 17	Strategic Management	15UBAC63	6	5	25	75	100	
III	C 18	Project	15UBAP64	6	5	25	75	100	
		A)Soft Skills	15UBAE6A						
	CE 2	OR		6	6	25	75	100	
		B)Case Analysis	15UBAE6B						
	TOTAL 30 26 150 450 600								

B.B.A. COURSE STRUCTURE (CBCS)

PART I AND II SUBJECTS - TITLE OF THE PAPERS, CREDITS & MARKS

(Applicable for students admitted in June 2015 and onwards)

TITLE OF THE PAPERS, CREDITS & MARKS

(B.C	GROUP I COURSES (ONE YEAR LANGUAGE COURSES) (B.Com., B.Com. C.A., B.Com. Finance, B.B.A., B.Sc. Computer Science, B.Sc. Information Technology and B.C.A.)							
SEM	Title of the		ODE	H/W	C	I	E	т
	paper							
	1		PA	RT I –	TAMIL			
I	இக்கா	ாலத் தமிழ்	15UTAL11	6	3	25	75	100
II	சமய	பத் தமிழ்	15UTAL21	6	3	25	75	100
			TOTAL	24	12	100	300	400
			PAR	T I -	ARABIC			
I	Gran	pplied nmar and slation – I	15UARL11	6	3	25	75	100
II	Gran	pplied nmar and slation – II	15UARL21	6	3	25	75	100
			TOTAL	24	12	100	300	400
			PAR'	L II – I	ENGLIS	H		
I	and	e, Poetry Remedial mmar - I	15UENL11	6	3	25	75	100
II	and	e, Poetry Remedial mmar - II	15UENL21	6	3	25	75	100
	TOTAL 24 12 115 285 400							

DEPT. OF BUSINESS ADMINISTRATION CBCS SYLLABUS - B.B.A.

PART III CORE, CORE ELECTIVE & PROJECT (FOR B.B.A. MAJOR)

		TITLE OF THE				MARKS		
SEM	No.	PAPER	S.CODE	H/W	С	I	E	T
I	C1	Principles of Management	15UBAC11	5	4	25	75	100
	C2	Managerial Communication	15UBAC12	5	4	25	75	100
II	C3	Organizational Behaviour	15UBAC21	5	4	25	75	100
	C4	Introduction to Accountancy	15UBAC22	5	4	25	75	100
	C5	Managerial Economics	15UBAC31	6	5	25	75	100
III	C6	Marketing Management	15UBAC32	6	5	25	75	100
	C7	Accounting for Managers	15UBAC33	6	5	25	75	100
	C8	Business Law	15UBAC41	6	4	25	75	100
IV	C9	Production Management	15UBAC42	6	5	25	75	100
	C10	Research Methods and Statistics	15UBAC43	6	5	25	75	100
	C11	Cost Accounting	15UBAC51	6	5	25	75	100
	C12	Human Resource Management	15UBAC52	6	5	25	75	100
v	C13	Financial Management	15UBAC53	6	5	25	75	100
	C14	Services Marketing	15UBAC54	6	5	25	75	100
	CE1	A)Modern Banking B)Operation Research	15UBAE5A 15UBAE5B	6	6	25	75	100
	C15	International Business	15UBAC61	6	5	25	75	100
	C16	Entrepreneurial Development	15UBAC62	6	5	25	75	100
VI	C17	Strategic Management	15UBAC63	6	5	25	75	100
	C18	Project	15UBAP64	6	5	25	75	100
	CE2	A)Soft Skills	15UBAE6A	6	6	25	75	100
	C112	B)Case Analysis	15UBAE6B	0	U	40	7.5	100
			TOTAL	116	81	500	1500	2000

GROUP I COURSES (ONE YEAR LANGUAGE COURSES) (B.Com., B.Com. C.A., B.Com. Finance, B.B.A., B.Sc. Computer Science, B.Sc. Information Technology and B.C.A.)

				_		MARKS		
SEM	P	TITLE OF THE PAPER	S.CODE	H/W	С	I	E	Т
I	1	Software Solutions for Managers	15UBAA11	3	3	25	75	100
		Practical	-	3		ninat ven se		
II	2	Computer Basics for Managers	15UBAA21	3	3	25	75	100
		Practical	15UBAA2P	3	3	40	60	100
III	3	Management Information System	15UBAA31	6	5	25	75	100
IV	4	Ecommerce and Internet Application	15UBAA41	6	5	25	75	100
		TOTAL	24	19	140	360	500	
		PART IV - SKILL-BASED	ELECTIVE (F	OR B.	B.A.)		•	
III	1	Consumer Behavior	15UBAS31	3	2	25	75	100
IV	2	Stress Management	15UBAS41	3	2	25	75	100
			TOTAL	18	4	50	150	200
		PART IV- NON-MA (FOR OTHER MA)						
III	1	Basics in Management	15UBAN31	3	2	25	75	100
IV	2	Retail Management	15UBAN41	3	2	25	75	100
			TOTAL	6	4	50	150	200
		PART IV – EVS & VA (FOR ALL MAJO						
I	1	Environmental Studies	15UEVS11	2	1	25	75	100
	0	Value Education I OR	15USVE2A	0	1	0.5	7.5	100
II	2	Value Education II	15USVE2B	2	1	25	75	
			TOTAL	4	2	50	150	200
		PART	- V	•	·	·	•	·
		Extension Activities (Choose any one)	S.CODE	H/W	C	I	E	T
		viro Club	15UEXEVC					
	NC		15UEXNCC	-	1			
	NS		15UEXNSS			-		
I to IV		ysical Education	15UEXPHY	_			100	100
	-	d Ribbon Club dakath Outreach Programme	15UEXRRC 15UEXSOP	1				
	-	uth Red Cross	15UEXYRC	1				
		uth Welfare	15UEXYWL	-				
	- 5			_	1	_	100	100

PART – 1 TAMIL					
முதல் பருவம்					
Part – 1	இக்காலத் தமிழ்		15 UTAL11		
Hrs/Week: 6	Hrs/Sem : 90	Hrs/Unit: 18	Credits: 3		

நோக்கம் :

- தமிழ்ப் படைப்பிலக்கியங்களான புதுக்கவிதைகள், சிறுகதைகள் ஆகியவற்றை எழுத வைத்தல்.
- 💠 சமூகம் பற்றிய சிந்தனைகளைப் படைப்பிலக்கியங்கள் மூலம் ஏற்படுத்துதல்.

அலை - 1

தமிழ்ச் செய்யுள் - புதுக்கவிதைகள்

1. அல்லாஹ் - மகாகவி பாரதியார்

2. தமிழுக்கு அமுதென்று பெயர் - பாவேந்தர் பாரதிதாசன்

3. பாடல் - பட்டுக்கோட்டை கல்யாணசுந்தரம்

4. ஆயிரம் திருநாமம் பாடி - கவிக்கோ அப்துல் ரகுமான்

5. தேசப்பிதாவுக்கு ஒரு தெருப் - மு. மேத்தா

பாடகனின் அஞ்சலி

6. ஐந்து பெரிது ஆறு சிறிது - வைரமுத்து

7. மழை கொடுக்கும் - கவியரசு கண்ணதாசன்

8. எத்திசையிலிருந்து எறியப்பட்டது - கல்யாண்ஜி9. சினேகிதனின் தாழ்வான வீடு - கலாப்பிரியா

10. தூக்கம் விற்ற காசுகள் - ரசிகவ்ஞானியார்
 11. தோழர் மோசிகீரனார் - ஞானக்கூத்தன்
 12. வயலும் வாழ்வும் - நா.முத்துக்குமார்

13. கடவுள் போற்றி - கவிமணி

14. நண்பனே - கலீல் ஜீப்ரான்

அலகு -2 (சிறுகதைக் களஞ்சியம்)

காஞ்சனை - புதுமைப்பித்தன்
 கூறல் - வண்ணதாசன்
 சொர்க்க கன்னிகை - கருணாமணாளன்

4. காலத்தின் ஆவர்த்தனம் - தோப்பில் முகமதுமீரான்

5. கனவில் உதிர்ந்த பூ - நாறும்பூநாதன்

6. ராஜமீன் - கீரனூர் ஜாஹிர்ராஜா

7. சங்காத்தி - தீன்

அலகு- 3 உரைநடை

படிப்பது சுகமே – வெ. இறையன்பு இ.ஆ.ப.
 நீயூ செஞ்சுரி புக் ஹவுஸ் (பி) லிட், சென்னை.

அலகு- 4 இலக்கிய வரலாறு

- 1. தமிழ்ப் புதுக்கவிதைகள் தோற்றமும் வளர்ச்சியும்
- 2. தமிழ்ச் சிறுகதைகள் தோற்றமும் வளர்ச்சியும்
- 3. தடம் பதித்த தமிழ்ச் சிறுகதையாசிரியர்கள்
- 4. தந்காலத் தமிழ்ப் புதுக்கவிதைகள், சிறுகதைகளின் போக்கு

அலகு- 5 இலக்கணம்

- எழுத்து வகை பற்றிய விளக்கம் முதலெழுத்துகள், சார்பெழுத்துகள், சுட்டெழுத்துகள், விணவெழுத்துகள்
- 2. மொழி முதல் எழுத்துக்கள், மொழி இறுதி எழுத்துகள்
- 3. வல்லினம் மிகுமிடங்கள், மிகா இடங்கள்

PART – 1 TAMIL					
இரண்டாம் பருவம்					
Part – 1	சமயத் தமிழ்		15 UTAL21		
Hrs/Week: 6	Hrs/Sem: 90	Hrs/Unit: 18	Credits: 3		

நோக்கம் :

- பலசமயக் கருத்துக்களை ஒப்பிட்டுச் சமய நல்லிணக்கத்தோடு மாணவர்கள் வாழ இப்பருவம் துணை புரிகிறது.
- தமிழ்நாடு அரசுப் பணியாளர் தேர்வாணையத் தேர்வுக்கு மாணவர்களை ஆயத்தப்படுத்துதல்

എത്രം 1

தமிழ்ச் செய்யுள் (துறை வெளியீடு)

சைவம்

1. தேவாரம்

திருநாவுக்கரசர் - மாசில் வீணையும்...

- நாமார்க்கும் குடியல்லோம்...

- அப்பன் நீ அம்மை நீ...

திருஞானசம்பந்தர் - தோடுடைய செவியன்...

- வேயுறு தோளி பங்கன்...

- மருந்தவை மந்திரம்...

சுந்தரமூர்த்தி நாயனார் - பித்தா பிறைசூடி...

2. திருவாசகம்

மாணிக்கவாசகர் - பால் நினைந்தூட்டும்...

3. திருவெம்பாவை - ஆதியும் அந்தமும் இல்லா...

4. திருமந்திரம்

திருமூலர் - ஒன்றே குலமும் ஒருவனே தேவனும்...

<u>வைணவம்</u>

5. பொய்கையாழ்வார் - வையம் தகளியா...

பூதத்தாழ்வார் - அன்பே தகளியா...

பேயாழ்வார் - திருக்கண்டேன்...

6. திருப்பாவை

ஆண்டாள் - மார்கழித் திங்கள்...

7. ഖബെധ്വാച്ചി

மக்கட் செல்வம்

பௌக்கம்

8. புத்தபிரான் - மு.ரா.பெருமாள்

கீரிக்கவம்

9. இயேசு காவியம் (சில பகுதிகள்) - கண்ணதாசன்

<u>இஸ்ஸாம்</u>

10. நபிகள் நாயக மான்மிய மஞ்சரி - சதாவதானி செய்குத்தம்பிப்பாவலர் (குறிப்பிட்ட பாடல்கள்)

11. குணங்குடி மஸ்தான் பாடல்கள் - பாசக்கயிற்று வலை

12. ஞானப் புகழ்ச்சி - தக்கலை பீர்முகமது அப்பா

13. அலகிலா அருளும் - இறையருட் கவிமணி. கா.அப்துல்கபூர்

நீத் இலக்கியங்கள்

14. திருக்குறள் (வான் சிறப்பு)

15. நாலடியார் - கல்வி கரையில

16. இன்னாநாற்பது - ஆன்றவித்த...

அலகு- 2 புகினம்

"கல்மரம்" - திலகவதி

அலகு - 3 உரைநடை (தமிழ்த் துறை வெளியீடு)

- 1. நபிகள் நாயகம் (ஸல்) அன்பின் தாயகம்
- 2. சதக்கத்துல்லாஹ் அப்பா அவர்களின் வாழ்வும் பணியும்
- 3. <u>கவி.கா.மு.ஷெரிப்</u> த.மு.சா காசாமைதீன்
- 4. கவிக்கோ அப்துல்ரகுமானின் கவிதைகள்
- 5. தமிழ் இலக்கியங்களில் மனிதநேயச் சிந்தனைகள்
- 6. இணையத்தில் தமிழ்

அலகு- 4 (போட்டித் தேர்வுத் தயாரிப்பு)

இலக்கிய வாலாங

- 1. சைவம், வைணவம், கிறித்துவம், இசுலாம் வளர்த்த தமிழ்
- 2. புகழ் பெற்ற தமிழ் நூல்கள், நூலாசிரியர்கள்
- 3. தமிழ்நாடு அரசுப் பணியாளர் தேர்வாணையம் நடத்தும் போட்டித் தேர்வுக்குரிய பொதுத்தமிழ் பாடத்திட்டம் - ஓர் அறிமுகம்

அலகு- 5 இலக்கணம்

வேர்ச்சொல் அறிதல், அகரவரிசைப்படி மாற்றியமைத்தல், செய்வினை, செய்யப்பாட்டுவினை, தன்வினை, பிறவினை, உடன்பாடு, எதிர்மறை, செய்தி வாக்கியம், கலவை வாக்கியம், பெயர்வினை, இடை, உரிச்சொற்களின் இலக்கணம் மற்றும் பெயர்ச்சொல், வினைச்சொல் வகைள், லகர, ளகர, ணகர, ரகர, றகர வேறுபாடுகள்.

Part - I ARABIC

Applicable for Group I Courses (One Year Language Courses) such as B.Com, B.Com. (C.A) B.Com, (Finance), B.B.A, B.Sc. Computer Science, B.Sc., Information Technology and B.C.A.

PAPER-I APPLIED GRAMMAR AND TRANSLATION-I

15UARL11

Hrs/ Week: 6 Hrs/ Sem: 90 Hrs/ Unit: 18 Credits: 3

Unit I:-

Lessons 1 to 5 (Reader)

Unit II:-

Lessons 6 to 10

Unit III :-

Grammar Portions

- 1) Al Mufrad wal- muthanna wal jam'
- 2) Huroof ul Jarr
- 3) Asmaa ul Ishaarah.
- 4) Adawaatul Istifhaam
- 5) Ad Damaair ul Munfasilah Val Muthasilah
- 6) Al-Idaafah
- 7) Al Mubtada wal khabar
- 8) As-sifatu wal mausoof
- 9) Al mudhakkar wal muannath
- 10) Asmaa-ul-mausool

Unit IV:-

Lessons 11 to 15

Unit V:-

Lessons 16 to 20

TEXT BOOKS

- 1) Duroosul Lughatil Arabiya Part I (Reader) Lessons 1 to 20 only by Dr.V. Abdur Rahim. Available at Islamic foundation Trust, 78 Perambur High Road, Perambur, Chennai- 600 012.
- 2) An-Nahwul Waadih Ibtidayee Part I (Grammar, selected topics only) by Ali Al-jaarim and Mustafa Ameen. Available at Hilal Book House, Tirurkad, Angadipuram, Kerala.

	Semeste	r - II	
PAPER-II	APPLIED GRAM TRANSLAT	15UARL 21	
Hrs/ Week: 6	Hrs/ Sem: 90	Hrs/ Unit: 18	Credits: 3

Unit I:-

Lessons 1 to 3 (Reader)

Unit II :-

Lessons 4 to 7

Unit III :-

Grammar Portions

- 1) Inna wa Akhavaatuha.
- 2) Ismut Tafleel
- 3) AlMali wal Mularee
- 4) Al-Amr wan Nahi
- 5) Al Fa-il
- 6)Al Maf-ool
- 7) Al-Asmaul Mausool
- 8) Tagseemu Fihl ila As-saheeh wal Muhtal
- 9)Ismul Maf'ool
- 10) Ismul Faa'il.

Unit IV

Lessons 8 to 11

Unit V

Lessons 12 to 15

TEXT BOOKS

- Duroosul Lughatil Arabiya Part II (Reader) Lessons 1 to 15 only by Dr.V. Abdur Rahim. Available at: Islamic foundation Trust, 78 Perambur High Road, Perambur, Chennai-600 012.
- 2. **An-Nahwul Waadih Ibtidayee** –Part I &II (Selected Grammar Portions only) by Ali Al-jaarim and Mustafa Ameen. Available at: Hilal Book House, Tirurkad, Angadipuram, Kerala.

PART - II ENGLISH ONE – YEAR LANGUAGE COURSE

B.Com., B.Sc. Computer Science, Information Technology, B.B.A., B.Com. (C.A), B.C.A., and B.Com (Finance)

I SEMESTER						
EN1	PROSE, POETR GRAI	15UENL11				
Hrs/ Week: 6	Hrs/ Sem: 90	Hrs/ Unit: 18	Credits: 3			

Objectives:

- 1. To answer comprehensive questions on passages of moderate level of difficulty.
- 2. To analyse the prescribed prose pieces and to attempt a critical appreciation of the poems.
- 3. To write grammatically.

UNIT I - PROSE

1.	Letter to a Teacher	- Nora Ros	ssi and
		Tom	Cole (Trans.)

2. Spoken English and Broken English - George Bernard Shaw

3. Voluntary Poverty - M.K. Gandhi

UNIT II - PROSE

4. A Snake in the Grass - R.K. Narayan - C.E.M. Joad 5. The Civilization of Today 6. Kamala Nehru - Jawaharlal Nehru

UNIT III - POETRY

1. On His Blindness - John Milton

Upon Westminster Bridge - William Wordsworth

When I have Fears - John Keats

UNIT IV - FUNCTIONAL GRAMMAR

- 1. Articles and Nouns (Units 68-80 of Intermediate English Grammar)
- Pronouns and Determiners (Units 81–90 of Intermediate 2. English Grammar)

UNIT V - FUNCTIONAL GRAMMAR

- 3. Reported Speech (Units 46-47 of Intermediate English Grammar)
- Questions and auxiliary verbs (Units 48-51 of Intermediate English Grammar)
- 5. 'ing' and the infinitive (Units 52-67 of Intermediate English Grammar)

TEXTBOOKS:

- 1. T. Srirama, Colin Swatridge. ed. College Prose and Poetry. TRINITY, New Delhi: Trichy, 1989 (rpt. 2014).
- 2. Raymond Murphy. ed. Intermediate English Grammar. New Delhi: Cambridge University Press, 1994 (rpt. 2006).

II SEMESTER					
EN2	PROSE, POETRY GRAMN	15UENL21			
Hrs/ Week: 6	Hrs/ Sem: 90	Hrs/ Unit: 18	Credits: 3		

- 1. To answer comprehensive questions on passages of moderate level of difficulty.
- 2. To analyse the prescribed prose pieces and to attempt a critical appreciation of the poems.
- 3. To write grammatically.

UNIT I - PROSE

With the Photographer
 Professions for Women
 On Letter Writing
 Stephen Leacock
 Virginia Woolf
 Alpha of the Plough

UNIT II - PROSE

4. The Night the Ghost Got In
5. The Donkey
6. A Cup of Tea
James Thurber
Sir. J.Arthur Thomson
Katherine Mansfield

UNIT III - POETRY

The Flower
 Homage to a Government
 Obituary
 Alfred Lord Tennyson
 Philip Larkin
 A.K. Ramanujan

UNIT IV - FUNCTIONAL GRAMMAR

- 1. Present and Past (Units 1-6 of Intermediate English Grammar)
- 2. Present Perfect and Past (Units 7-18 of Intermediate English Grammar)
- 3. Future (Units 19-22 of Intermediate English Grammar)

UNIT V - FUNCTIONAL GRAMMAR

- 4. Future (Units 23-25 of Intermediate English Grammar)
- 5. Modals (Units 26-36 of Intermediate English Grammar)
- 6. Conditionals and 'Wish' (Units 37-40 of Intermediate English Grammar)
- 7. Passive (Units 41-45 of Intermediate English Grammar)

TEXTBOOKS:

- 1. T. Srirama, Colin Swatridge. ed. College Prose and Poetry. TRINITY, New Delhi: Trichy, 1989 (rpt. 2014).
- 2. Raymond Murphy. ed. Intermediate English Grammar. New Delhi: Cambridge University Press, 1994 (rpt. 2006).

PART III - CORE, CORE ELECTIVE & PROJECT

I SEMESTER					
C 1	C 1 PRINCIPLES OF MANAGEMENT 15				
Hrs/Week:5	Hrs / Sem: 75	Hrs. / Unit : 15	Credits: 5		

Objective:

To make the students understand the basic principles of Management.

Unit I

Management-Definition-Nature – Purpose – Functions of Management - Features-Science or an art - Profession-Management contributors-Drucker, Fayol, F.W.Taylor.

Unit II

Planning – Definition – Objectives – Nature - Types of plans - Steps in planning-Forecasting - Decision Making – Process of Decision Making.

Unit III

Organizing - Types of organization - Delegation and Decentralization - Departmentation - Span of management - Structure of organizing and process - Training - Performance Appraisal.

Unit IV

Staffing – Situational factors – Recruitment – Selection – Process of selection – Techniques and Instruments.

Unit V

Directing and Motivation – Communication-Motivation-Leadership-Controlling-Co ordination

Text Book:

Elements of Management, Koontz and Weirich, Pearson Publications

References Books:

Principles of Management - P.C. Tripathi & P.N. Reddy

Principles of Management - L.M. Prasad

Principles of Management - Dinkar Pagare

Business Management - C.B. Gupta

Business Management - N. Premavathy

II SEMESTER					
C 2 MANAGERIAL COMMUNICATION 15UBAC12					
Hrs/Week:5	Hrs/Week:5 Hrs / Sem: 75 Hrs. / Unit: 15 Credits: 4				

To students will be proficient in oral and written communication in business settings

Unit I

Introduction to communication-Objectives-Process-Types-Principles of effective communication-process of communication-Barriers

Unit II

Written communication-Needs-Functions of a business letter-Kinds of business letters-Essentials of an effective business letter-Layout.

Unit III

Letter of Enquires and reply letters –Order and Executions letter –Complaints and adjustments letter –Sales letter -Collection letters.

Unit IV

Sales letters – circular letters-Report writing - Importance-Types of reports-Characteristics of good reports-Preparing reports.

Unit V

Memo-Types-Preparing Memo-Agenda and Minutes of meeting-Specimen Agenda and Minutes of various board meeting.

Text Book:

Essentials of Business Communication - Rajendra Pal and JS Korlahalli.

References Books:

Developing Communications Skills - Krishna Mohan & Meera Banerji..

Commercial Correspondence - Mazumdar Business English and Correspondence - Agarwal AN.

II SEMESTER				
С 3	15UBAC21			
Hrs/Week:5	Hrs/Week:5 Hrs / Sem: 75 Hrs. / Unit: 15			

To introduce the students into work place behaviour by understanding various theories and its application

Unit I

Organizational Behaviour-Definition-Disciplines contribute to Organizational Behaviour -Key elements of Organizational Behaviour - Hawthorne experiments- Organizational Behaviour Models-SOBC Model -Autocratic, custodial, supportive, collegial.

Unit II

Foundations of Individual Behaviour – Ability, Intellectual, Physical. Learning-Theories-Classical conditioning theory , Operant conditioning theory. Attitude-Perception-factors-process

Unit III

Personality-Determinants- Big five model theory. Leadership – Distinction between a Leader and a Manager-Styles of Leadership

Unit IV

Motivation-Importance-Theories- Maslow's, Heraberg. Groups in Organisation Foundations of group behaviour-stages of group development- Decision Making and the groups.

Unit V

Organizational culture-Conflict and Negotiation-Conflict process-Transactional Analysis Bargaining strategies and global implications.

Text Book:

Stephen P Robbins Organisational Behaviour Perasion Education

- 1. Organizational Behavior, Fred Luthans, Tata Mc Grawhill
- 2. Organizational Theory and Behavior, V.S.P Rao and D.S. Narayana, Konark Publishers Pvt Ltd

III SEMESTER			
C 4 INTRODUCTION TO ACCOUNTANCY 15UBAC			
Hrs/Week:5	Hrs / Sem: 75	Hrs. / Unit: 15	Credits: 4

Objective

TO develop knowledge and basic skills in financial accounting and to introduce the theoretical principles of accounting

Unit I

Introduction to Accounting - Meaning - Objectives - Functions - Accounting Concepts - Accounting Conventions - Accounting Cycles - Double Entry System - Rules for Debit & Credit - Types of Accounts - Accounting Rules

Unit II

Branches of Accounting - Financial Accounting - Cost Accounting - Management Accounting - Journal - Ledger - Preparation of Ledger Accounts

Unit III

Subsidiary Books - Purchase Books - Sales Books - Purchase Return Books - Sales Return Books - Cash Books - Single Column, Double Column, Trible Column Cash Books - Petty Cash Books

Unit IV

Trial Balance - Rectification of Errors - Suspense Accounts - Final Accounts - Trading and Profit Loss Account - Balance Sheet

Unit V

Accounts of non- trading concern – Receipt and payment account – Income and Expenditure account – Difference between Receipt and payment account and Income and Expenditure account.

(Theory 40% and problems 60%)

Text Book

Advance Accountancy - M.A.Arulanandam - Himalaya publication house

- 1. Advanced Accountancy S.P.Jain and K.L.Narang Kalyani Publishers
- 2. Introduction to Accountancy T.S.Grewal S.Chand and Company
- 3. Advanced Accountancy Dr.S.N.Maheswari Vikas Publishing House
- 4. Advanced Accountancy M.C.Shukla & T.C.Grewal S.Chand and Company

III SEMESTER				
C 5 MANAGERIAL ECONOMICS 15UBAC3:				
Hrs/Week:6	Hrs / Sem: 90	Hrs. / Unit : 18	Credits: 5	

Objective

To study the application of analytical tools and micro economic concept to corporate resource allocation, demand and cost determination, industry positioning, and pricing mechanism.

Unit I

Managerial Economics –Definition and meaning of Managerial Economics-Basic Concept - Goods-Types of Goods-Wants-Characteristics of Human Wants - Law of Diminishing Utility-Consumer Surplus.

Unit II

Production Analysis: Meaning of Production-Factors of Production-Production Functions-Isoquants-Law of Returns-Economies and Diseconomies of scale.

Unit III

Demand Analysis: Meaning-Kinds of Demand-Law of Demand with Exceptions-Determinants of Demand-Elasticity of Demand-Price Elasticity and its types.

Unit IV

Pricing and Market Structure: Pricing policy-Various pricing Methods-Factors influencing Pricing Policy-Market Structure-Monopoly-Monopolistic-Oligopoly-Imperfect-perfect Competitions.

Unit V

Macro Economics: Inflation-Types-Causes and Effects-National Income-GDP-GNP-NDP-NNP

Text Book:

Varshney, R.L., & Maheswari, K.L., Managerial Economics, New Delhi: Sultan Chand & Sons, 2002

- 1. Micro Economics -M.L.Jhingan
- 2. Joel Dean: Managerial Economics, New Delhi: McGraw Hill Publications Co. Ltd., 1979.
- 3. Seth, M.L.: Micro Enonomics: Agra: Lakshmi Narain Agarwal Educational publishers, 1990

III SEMESTER					
C 6 MARKETING MANAGEMENT 15UBAC					
Hrs/Week:6	Hrs/Week:6 Hrs / Sem: 90 Hrs. / Unit: 18				

To make the student understand the modern method of approaching the customer to buy the product.

Unit I

Marketing–Definitions - Significance- Concepts of marketing-Segmenting, Targeting and Positioning, Marketing Mix.

Unit II

Product Mix-Product characteristics and classification-Product Life Cycle and New product development. Branding, Packaging and Labeling

Unit III

Pricing-Importance-objectives-Factors affecting pricing Decision-Kinds pricing

Unit IV

Marketing Channels – Channels of Distribution - Nature of Channels-Wholesaling-Retailing-Role of Marketing channels.

Unit V

Promotional Mix - Advertisements-Sales Promotion-Public Relation-Direct Marketing -Personal Selling

Text Book

Philip Kotler, Marketing Management 15th Edition New Delhi, Prentice Hall of India (P) Ltd.

- 1. Berkoviz Kerin Hontley Rudelivs, MARKETING, New York, Mcgraw Hill
- 2. Gony Armstrong, Philip Kotler, Marketing an Introduction, Pearson Education Asia.
- 3. Rajan Saxena, Marketing Management, 2nd edition, New Delhi, Tata Mcgraw Hill Publishing Co.Ltd.

III SEMESTER				
C 7 ACCOUNTING FOR MANAGERS 15UBAC3				
Hrs/Week:6	Hrs / Sem: 90	Hrs. / Unit: 18	Credits: 5	

To prepare and use of accounting information for managerial decision making and control purposes. To understand and address the important problems basing management accountant today.

UNIT I

Management accounting as a area of accounting; objectives nature and scope of financial accounting, cost accounting and Management accounting; Management and Managerial decisions; Management Accountant's positions; Role and responsibilities.

UNIT II

Meaning and significance of Responsibility accounting; Responsibility centres - Cost Centre and Investment Centre; Problem in Transfer pricing; Objectives and determinants of responsibility centres.

UNIT III

Budgeting; Definition of Budget – Essential of Budgeting; Types of Budget – Functional, Master etc.; Fixed and Flexible Budget; Cash Budget, Budgetary control; Zero based budgeting; Performance budgeting.

UNIT IV

Analysing Financial statement; Horizontal, Vertical and Ratio analyses; Types of Ratio – Fund flow analysis, Cash flow analysis.

UNIT V

Reporting to Management; Objectives of Reporting, Reporting Needs at different managerial levels; Types of Reports, Modes of reporting, Reporting at Different levels of Management.

(Theory 60% and problems 40%)

Text Book

1. Pandey. I. M, Management Accounting, Vani Publication Delhi.

- 1. Lall. B.M and I.C. Jain Cost Accounting Principles and Practice, Prentice Hall Delhi.
- 2. Anthony, Robert Management Accounting, Tarapore-wala, Mumbai

IV SEMESTER			
C 8	BUSINESS LAW 15UBAC		
Hrs/Week:6	Hrs / Sem: 90	Hrs. / Unit: 18	Credits: 5

Students will be able to describe how the Indian legal system operates relevant to a business.

Unit I: The Indian Contract Act 1872:

Essential elements of а valid contract-Classification contracts-Legal rules to offer. acceptance. Revocationas Communication of offer and acceptance-Legal rules as to consideration-Without consideration is Void-exception.

Legality of contract-Capacity to contract with reference to minor, unsound mind, legally disqualified person-free consent-coercion, undue influence, mistake of law and fact, misrepresentation, fraud-Legality of object-unlawful, illegal agreement, agreement opposed to public policy-void agreement, contingent and wagering agreement.

Unit II: Performance of Contract:

Contracts which need not be performed-appropriation of payment, assignment of contract –mode of discharged of contract-Remedies for breach of contract-Kinds of Quasi contract

Unit III: Special Contracts:

Contract of indemnity-contract of guarantee-Extent of surety's liability – Kinds of guarantee –Rights of surety-Discharge of surety – Bailment, types of bailment-Rights and Duties of Bailer and Bailee – Lien –Finder of lost goods-Pledge, Rights and duties of Pawnor and Pawnee-pledge by non owner-types of agents, creation of agency, personal liabilities of agent-Termination of agency, irrevocable agency ,rights and duties of agent.

Unit IV: Sale of Goods Act 1930:

Contract of sale-Agreement to sell –Goods-Types of goods-delivery with its kinds-condition and warranties-caveat Emptor-Rights and duties of buyer –Rights of an unpaid seller-auction sale.

Unit V: Indian Partnership Act 1932:

Indian Partnership Act 1932-Kinds of partners-creation of partnership or firm- Dissolution of firm.

Text Book:

1. Elements of Mercantile Law N.D. Kapoor Sultan Chand

- 1. Mamoria C.B and Sathish Mamoria, Dynamics of Industrial Relations, Himalaya Publishing House
- 2. Dwivedi.R.S Human Relations & Organisational Behaviour, Macmillan India Ltd.,

IV SEMESTER				
C 9 PRODUCTION MANAGEMENT 15UBAC				
Hrs/Week:6	Hrs / Sem: 90	Hrs. / Unit : 18	Credits: 5	

To develop skills in problem solving, project management, communication and managing effectively in team based work environments and prepares students for employment within a wide variety of service and product industries.

Unit I

An overview of production management –Functions – Importance –Relationship of Production Management with other areas – Production systems – Types – factors affecting Production system.

Unit II

Plant location – Factors of Plant location –Plant layout – Types of Plant layout and their suitability – production planning and scheduling.

Unit III

Inspection and Quality Control – Objectives – Nature – Statistical Quality Control – Acceptance Sampling – Advantages – Control Charts

Unit IV

Value analysis – Importance – Techniques - Advantages – Inventory Management – EOQ – JIT –ABC analysis

Unit V

TQM – Objectives – Principles – Elements – ISO 9000 – ISO 14000 – Benefits – Universal Standards of quality benefit of ISO certification.

Text book:

1. Production and materials management: K. Shridhara Bhat, Himalaya Publishing House

Reference Book:

• Production and Operation management - R.Panneerselvam - Eastern Economy Edition

IV SEMESTER			
C 10 RESEARCH METHODS AND STATISTICS 15UBAC43			
Hrs/Week:6	Hrs / Sem: 90	Hrs. / Unit : 18	Credits: 5

To empower the students with the knowledge and skills they need to undertake a research project, to present a conference paper and to write a scientific article with statistical methods.

Unit I

Research – Introduction - Objectives – Types of research – Research process – Formulation of the selected Research Problem – Research objectives.

Unit II

Survey – Types of survey - Sampling types – Probability sampling – Types – Non probability sampling – Types.

Unit III

Data - Types of data - primary & secondary -Types of Primary data Collection Methods - Sources of secondary data - Questionnaires vs. schedules - Data processing.

Unit IV

Statistical Tools for Analysis -Simple problems in Percentile – Mean – Median – Mode – Variance – Standard Deviation.

Unit V

Simple problems in correlation – Rank - Regression.

(Theory 60% and problem 40%)

Text book

• Research methodology concept and cases - Deepak chawla & neena sondhi - vikas publication

- 1. Research Methodology: Methods and Techniques Kothari, C.R. New Age International.
- 2. Levin R.I. and Rubin D.S., Statistics for Management, 7th edition, Prentice Hall of India Pvt. Ltd., New Delhi, 2001.

V SEMESTER				
C 11 COST ACCOUNTING 15UBACS				
Hrs/Week:6 Hrs / Sem: 90 Hrs. / Unit: 18 Cre				

Students shall developed their ability to identify and evaluate cost accounting problems and arrive at reasoned conclusions.

Unit I

Costing – Importance – Advantages – Limitations – Installation – scope – function – Financial Accounting Vs Cost Accounting – Concepts – Classification – Cost Sheet Preparation.

Unit II

Meaning – need for material control – importance – purchase procedure – store keeper – various stock levels – EOQ – bin card – stores ledger – Issue Procedure – methods of pricing issues, FIFO, LIFO, Simple Average Price, Weighted Average Price – Simple problems only.

Unit III

Meaning – importance of labour cost – Net Wages calculation – Methods Of Wage Payment – Time Rate System – Piece Rate System – Taylor's differential piece rate system – Merricks' system – Halsey – halsey weir – Rowan – Computation of labour cost – Labour turn over – causes – calculation of LTO

Unit IV

Meaning of overheads – Classification – Allocation – Apportionment – Reappointment

Unit V

Meaning of process costing – features – process loss – normal loss – Abnormal loss – abnormal gain – Preparation of process cost account.

(Theory 40% and problems 60%)

Text Books:

1. Cost Accounting - S.P.Jain & Narang; M/s Kalyani Publishers

- 1. Cost Accounting R.S.N. Pillai M/s Sultan Chand & Sons; New Delhi
- 2. Cost Accounting M.L. Agarwal, Sahitiya Bhavan publications
- 3. Cost Accounting an introduction B.M. Lal Nigram, I.C.Jain Prentice Hall
- 4. Cost Accounting Jawahar Lal, Tata Mc Graw- Hill Edition

V SEMESTER					
C 12	C 12 HUMAN RESOURCE MANAGEMENT 15UBAC52				
Hrs/Week:6					

An ability to evaluate and apply theories of social science discipline to workplace issues.

Unit I

Human Resource Management – Introduction – Functions – Human Resource Management Vs Personnel Management – Role of HR Manager in an Organization.

Unit II

Job Analysis – Concepts – Job Description – Specification – Job Evaluation – Job Evaluation Methods.

Unit III

Recruitment – Process – Factors affecting Recruitment – Sources of Recruitment – Selection Process – Psychological Tests for Selection.

Unit IV

Training – Induction Vs Training – Importance of Training – Types of Training – Performance Analysis – Objectives of Performance Analysis – Types of Performance Analysis.

Unit V

Compensation Management – Importance of Compensation – Wages – Time Rate – Piece Rate – Wage Incentives – Bonus – Employee Stock Ownership Plan (ESOP)

Text Book:

Personnel management - Memoria - Himalaya Publishing House.

- 1. Personnel management Fillippa Mc Graw Hill.
- 2. Personnel management Ahuja Kalyani Publishing
- 3. Personnel management P.C. Tripathi.

V SEMESTER				
C 13 FINANCIAL MANAGEMENT 15UBAC5				
Hrs/Week:6	Hrs / Sem: 90	Hrs. / Unit : 18	Credits: 5	

To develop critical thinking and problem solving competencies at both individual and group level of financial statement analysis and financial planning.

Unit I

Nature of financial management – meaning and scope of financial management – functions – goals- relationship of Financial management with other areas.

Unit II

Capitals structure – Meaning and factors determining capital structure – theory – NI – NOI - Traditional and MM approach

Unit III

Capital budgeting –Approaches - pay back methods – ARR – NPV – IRR

Unit IV

Working capital – Need – Factors –Simple problems in Computation of Working capital requirements

Unit V

Dividend policy – determinants of dividend policy – dividend policy decision – dividend policy in practice – different dividend theories – MM model – Walter's Model – Gordon's Model.

(Theory 40% and problems 60%)

Text Book:

1. Financial Management : M.Y Khan and P.K Jain's fourth edition, Tata McGraw Hill

Reference Book:

1. Financial Management Theory and Practice, Chandra, Tata McGraw Hill.

V SEMESTER				
C 14	SERVICES MARKETING		15UBAC54	
Hrs/Week:6	Hrs / Sem: 90	Hrs. / Unit: 18	Credits: 5	

The course has been designed to familiarize students with the characteristics of services, their implications on design and delivery, and highlight the role of coordinated organizational effort through marketing and its promotional Mix.

Unit I

The Concept of Services-Meaning and Definition-Growth of services-Types of services –Components of Services-Difference between goods and services.

Unit II

Service Marketing- Service Marketing Triangle- Service Marketing Mix- Characteristics of Service Marketing Mix - Difference between Marketing mix and Services Marketing Mix.

Unit III

Services product-pricing in services-Location of services and channels of Distribution –Services promotion-People in services marketing mix.

Unit IV

Service Quality-Dimensions-Service Gaps-Prescriptions for closing service gaps-Service Quality Information System-SERVQUAL instruments.

Unit V

Marketing of Services –Hotel – Healthcare- Education-Tourism- Service failure- Reasons-Strategies of Service Recovery.

Text Book:

Services Marketing Dr.L.Natarajan-Margham Publications.

- 1. Service Marketing Zeithmal and Bitner, Tata McGrewhill, New Delhi
- 2. Adrhian Payne, The Essence of Marketing New Delhi, Prentice Hall of India Pvt. Ltd.
- 3. Chistopher lovelock, Services Marketing, Pearson Education Asia.
- 4. K. Douglas Hoffman, John. E.G. Bateson, Essentials of Service Marketing, Thomson South Western.
- 5. Helen Woodroffe Services Marketing, Mcmillan India Ltd.
- 6. S.M. Jha, Services Marketing, New Delhi Himalaya Publishing House.

V SEMESTER				
CE 1A	MODERN BANKING		15UBAE5A	
Hrs/Week: 6	Hrs / Sem: 90	Hrs. / Unit : 18	Credits: 6	

To promote education and knowledge the law and practice of banking.

Unit I

Origin of Banking - Classification of Banks - Commercial Banks - Functions of Commercial Banks - Primary Functions & Secondary Functions - Role of Commercial Banks in Economic Development

Unit II

Reserve Bank of India - Functions - Management - Methods of Credit Control - Reserve Bank and Agricultural Credit - Banking Regulation Act 1949 - Major Provisions of the Banking Regulation Act 1949

Unit III

Banker - Customer - Banker Customer Relationship - Special Type of Customers - Minor - Married woman - Drunkard - Lunatics -Illiterate Persons - Partnership Firm - Joint Stock Company - Bank Accounts - Type of Accounts - Steps in Opening Accounts - Deposit Collection - Types of Deposits

Unit IV

E Banking - Meaning - Services - Internet Banking - Mobile Banking - Telephone Banking - Electronic Funds Transfer System - ATM - Functions of ATM - Credit Cards - Debit Cards.

Unit V

Islamic commercial Banking – Islamic appraisals of conventional banking – operating structure of Islamic banks – models of Islamic banking –sources and application of funds.

Text book:

Banking theory law and practice – E .Gorden and K.Natarajan

- **1.** Theory and Practice of Banking Reddy and Appanaiah M/S.Himalaya Publishing House, Mumbai
- **2.** Islamic banking theory and practice Muhammed Haneef create independent publisher
- 3. Banking theory law and practice Dr.Gurusamy
- 4. Advertising Principles problems and cases and others Charles
- 5. Advertising management concepts and cases Mahendra Mohan (TMH)

V SEMESTER				
CE 1B	OPERATIONS RESEARCH		15UBAE5B	
Hrs/Week: 6	Hrs / Sem: 90	Hrs. / Unit : 18	Credits: 6	

OR supports to students in the key decision making process, allows solving urgent problems, can be utilized to design improved multistep operations (processes), setup policies, supports the planning and forecasting steps, and measures actual results.

Unit I

Introduction to Operations Research: Basics definition, scope, objectives, models -LPP-Graphical Method

Unit II

Transportation – problems on North-west corner rule, least cost method and Vogel's approximation method. Simple unbalanced Transportation problem.

Unit III

Assignment-maximization method and minimization method

Unit IV

Game Theory – Pure and mixed strategy – Dominants rule –Graphical Method

Unit V

Replacement Decisions-Breakdown-Failure

Text Book

• Operation Research - R.Panneerselvam -Eastern Economy Edition

- 1. Operations Research K Sharma- Pearson.
- 2. operation research Baskar Tata M Baskar Published by Tata McGraw Hill Publications

VI SEMESTER				
C 15	INTERNATIONAL BUSINESS		15UBAC61	
Hrs/Week: 6	Hrs / Sem: 90	Hrs. / Unit : 18	Credits: 5	

Students will be able to demonstrate their knowledge in international business and to think critically and solve the business problems globally.

Unit I

International Business an overview – Stages of internationalization – goal of international business – Theories of international Trade.

Unit II

International Marketing – International Business Environment - International Trade policy and procedures–Mode of entry.

Unit III

International Trade Blocks and Business Centers –NAFTA – ASEAN – SAARC – ESCAP – APEC – SAPTA – Implications of Trade Blocks for Business.

Unit IV

International Financial institutions – IMF – IBRD – UNCTAD – International Finance Corporations – Future of Global business

Unit V

Globalization – GATT- WTO -WHO and India - global strategic Management – Ethics in Global business

Text book:

1. International Business – P. Subba Rao, Himalaya Publishing House

Reference Book:

1. International Marketing – Francis Cherunilam, Wheeler Publication, New Delhi.

VI SEMESTER			
C 16	ENTREPRENEURIAL DEVELOPMENT		15UBAC62
Hrs/Week: 6	Hrs / Sem: 90	Hrs. / Unit : 18	Credits: 5

To enable the students in the entrepreneurial skills for management.

Unit I

Entrepreneur -Definition - characteristics- functions of entrepreneur, types of entrepreneur-motivational factors- sociological and psychological factors

Unit II

Institution supporting entrepreneurs - EDP,NIESBUD, New Delhi, ITCOT and SIPCOT in Tamil Nadu, Role of financial institutions in supporting entrepreneurs .

Unit III

Business plan – process of preparing a business plan – project report – essential of a project report – format of a project report (sample project report)

Unit IV

Managerial skills required by entrepreneurs – sole proprietorship, partnership and company – SSI –Definition of small scale industrial undertakings- small and tiny enterprise – village industries

Unit V

Rural and women entrepreneurs - Opportunities for rural and women entrepreneur - problems faced by rural and women entrepreneur - role of SHG - reservation for small industries - prevention of industrial air and water pollution - cause and prevention of industrial sickness

Text book:

1. Entrepreneurship – Madhurima lall - Excel books

- 1. Vasant Desai: Dynamics of Entrepreneurial Development, New Delhi: Wiley Eastern Ltd.,1990.
- 2. S.B.Srivastav: A Practical Guide to Industrial Entrepreneurs: New Delhi. Wiley Eastern Ltd.1990.
- 3. Gupta Srinivasan: Entrepreneurial Development New Delhi: Sultan Chand & Sons 1990.
- 4. P. Saravanavel: Entrepreneurship Development Principles, Policies and Programmes. New Delhi: Himalaya Publishing House, 1990.
- 5. T.V. Rao, and Udai Pareek; Developing Entrepreneurship A Handbook, New Delhi: Mc Graw Hill Publications Co. Ltd., 1990.

VI SEMESTER			
C 17	STRATEGIC	15UBAC63	
Hrs/Week: 6	Hrs / Sem: 90	Hrs. / Unit : 18	Credits: 5

Objectives

Develop capabilities of the students to analyze cases and develop strategic business solutions and make them fair understanding of strategy formulation, implementation, monitoring and evaluation.

Unit I

Strategic management - Concept - Strategic decision making process - strategic intent - Vision - Mission - Strategies - Policies - Corporate governance and Social responsibility.

Unit II

Environmental scanning – Characteristic of Environment – Types – Internal Environment – External Environment – SWOT Analysis .

Unit III

Strategic Alternatives – Corporate level strategies – Business level strategies - Functional level strategies – Industry analysis – ETOP.

Unit IV

Strategic choice – BCG Growth Share Matrix – GE Business screen – International portfolio Analysis – Corporate Value Chain Analysis.

Unit V

Strategic Implementation & controlling – Programs – Budget – Procedures – Achieving Synergy – Strategic Evaluation Process and Control.

Text Book:

Strategic Management and Business Policy – Thomas L. Wheelen & J.David Hunger – Pearson Education.

- 1. Business Policy and Strategic Management Dr Azhar Kazmi, Published by Tata McGraw Hill Publications
- **2.** Business Policy and Strategic Management- Jauch Lawrence R & William Glueck Published by Tata McGraw Hill

	VI SEMESTER	
C 18	PROJECT	15UBAP64
Hrs/Week: 6	Hrs / Sem: 90	Credits: 5

At the end of the semester the students should be able to:

- 1. Identify the potential areas of research in his/her field;
- 2. Collect data from various sources including the internet, analyse them, make new connections and link them to life;
- 3. Read and write originally and usefully.

Guidelines:

- 1. The project may be done individually or in groups not exceeding five per group.
- 2. The minimum length of the project should be 30 pages in A4 size.
- 3. Marks for the project report will be 100 divided as **80% for the** presentation of project and **20% for viva-voce.**

4. Evaluation scheme:

5. The project will be evaluated by both Internal and External Examiners. Each Examiner will evaluate for 100 marks. The allocation of marks for project is as follows:

Project	Internal	External
Word of title	5	5
Objectives / Formulation including Hypothesis	5	5
Review of literature	10	10
Relevance of project to social needs	5	5
Methodology / Technique / Procedure adopted	20	20
Summary / Findings / Summation	5	5
Works cited / Annexure / Footnotes	10	10
Total	60	60

VI SEMESTER			
CE 2A	SOFT SKILLS 15UBAE6A		
Hrs/Week: 6	Hrs / Sem: 90	Credits: 6	

Objectives

This subject teaches practical tools and includes discussion, group activities and applied exercises. Various approaches to time management such as the urgent/important matrix and models are used. The focus of the subject syllabus is to help students manage their commitments to make best use of their time and develop their employability skills.

Unit I

Soft Skills – Meaning – Overview of Soft Skills – Interpersonal skills-Communication skills – Leadership skills.

Unit II

Time Management – Major Blocks to Time Management – Covey's Time Management Matrix – Time Management tips – Relationship between Time Management & Stress Management.

Unit III

Internet – Role of job websites – Job Application – Content of Application Letter – Resume – Content of Resume – Model Resume.

Unit IV

Interviews – Meaning – Interview Preparations Tips - Types of interview – Interview Techniques

Unit V

Group Discussion – Meaning – Roles to play in Group Discussion – group discussion techniques - speaking skills – essential of a good speech.

Text Book

Soft Skills - S .Hariharan & N. sundararajan - MJP Publication

Reference Book

How To Succeed At Interviews - Sudhir Andrews - The McGraw- Hills

	VI SEMESTER	
CE 2B	CASE ANALYSIS	15UBAE6B
Hrs/Week: 6	Hrs / Sem: 90	Credits: 6

- The cases should be distributed by the teacher concerned from the different functional areas of management
- The Student should be trained to discuss the cases in small group
- To develop analytical thinking and to present the findings to the common class
- The chairmanship for each case should be rotated among the student this is to develop conference leadership.
- They should also be trained to write case reports.
- The teacher should give a case or case let and ask the student to identify the problem situation in the case, analysis the causes and suggest suitable alternative courses of action after considering the relative merits and demerits of each alternatives
- The final examinations will consist of case or case let for individual analysis and discussion in a paper. The student must write the case reports.

PART III - ALLIED

I SEMESTER			
A I – 1	I - 1 SOFTWARE SOLUTIONS FOR MANAGERS		
Hrs/Week: 3	Hrs / Sem: 45	Credits: 3	

Objective:

To make the student understand the Basic application of Computers in Business.

Unit I

Introduction to office 2007 – Features of MS word 2007 – Creating a Document – Formatting Documents – Editing Using Cut, Copy and Paste – Finding and Replacing Text- Printing and Previewing Document.

Unit II

Creating Bullets and Numbering Heading- Creating Footers – Spelling and Grammar Tools – Inserting Pictures, Page Numbers, Book Marks, symbols and Dates – Working with Tables- working with Mail Merge.

Unit III

Excel Basics – Creating and Saving a Work Book- Basic Formatting – Using Formula –Excel Functions – Charts.

Unit IV

Introduction to Power Point – Inserting Text, Pictures , Tables, Charts, in a Slide – Animating Objects – Slide Transition.

Unit V

Introduction to MS Access –Creating Tables– Queries –Forms – Report in Access.

Text Book:

1. MS Office – Complete Reference – BPB Publication.

- 1. Microsoft Office 2007 Fundamentals, Laura Story and Dawna Walls, Thomson Course Technology, Boston (USA)
- 2. Microsoft Office 2007 All in One, Gerg Perry, SAMS Publishing, Indiana (USA)

II SEMESTER			
A I – 2 COMPUTER BASICS FOR MANAGERS 15UBAA21			
Hrs/Week: 3	Hrs / Sem: 45	Hrs. / Unit : 9	Credits: 3

To introduce basic ideas and to impart knowledge on Basics of Computers.

Unit I

Introduction – Characteristics – Evaluation - Generation – Classification – Applications.

Unit II

Computer Architecture: Introduction – CPU – Communication among various units – Instruction Formats – Instruction Cycle – instruction set – Data representation – Coding schemes.

Unit III

Input Devices – Output Devices – Primary Memory – Secondary Memory – Magnetic Storage – Optical Storage.

Unit IV

Computer Languages – Computer Software – System Software – Application Software – Internet – Internet's Major Services.

Unit V

Internet tools computer security – Basic Security Concept – Threats to Users – Threats to Hardware – Threats to Data – Common Hacking Methods.

Text Book:

1. Introduction to Computer, Peter Norton, Tata McGraw Hill

Reference Book:

1. Introduction to Information Technology, ITL Education Solutions Limited, Pearson Education.

	I & II SEMESTER	
	ALLIED PRACTICAL	
AP	(Examination at the end of II	15UBAA2P
	Semester)	
Hrs/Week: 3	Hrs / Sem: 45	Credits: 3

SOFTWARE SOLUTIONS FOR MANAGERS PRACTICAL – I

MS word 2007

Typing letters and editing and printing.

Using Spell Check and Thesaurus.

Designing a cover page with word art.

Using Header, Footer Bookmark, Foot notes.

Mail merge a letter to an address file.

Typing 5 pages of Mathematical equations and symbols.

PowerPoint 2007

Creation of presentation with different styles on a given topic current interest.

Preparing Presentation for a topic in the study of all courses.

SOFTWARE SOLUTIONS FOR MANAGERS PRACTICAL – II

Excel 2007

Entering spread sheets with formula Entering spreadsheet and doing statistical calculations Printing of Graphs and charts for the given data. Creating and using macros.

Access 2007

Create a table and store data for applications such a student, Mark Employee, Hospital Information etc.

	III SEM	ESTER		
A II - 1	MANAGEMENT INFORMATION SYSTEM 15UBAA3			
Hrs/Week: 6				

To apply critical thinking skills in decision making in the context of system.

Unit I

Introduction to Management Information System – Basic Concepts of MIS – Evolution of Computers and their role in MIS.

Unit II

Hardware features – Types of Hardware - Software features – Types of Software.

Unit III

Information concepts for MIS – Data – Information – Identification of Decision making and information needs.

Unit IV

Communication Technology Concept – Communication Channels – Data Transmission – Communication Process – Communication Networks.

Unit V

Mechanics of systems Analysis – Flow charting – Examples of MIS Design – Concepts and Case studies.

Text Book:

1. James O'brien: Management Information System. London: Sage Publications, 1985.

- 1. Lawerence S. Orilla: Computer Information An Introduction, New York: John Wiley & Sons. Inc., 1980.
- 2. Raymond Mcleoulir: Management Information System. New York: Wiley and Sons Inc., 1967.

IV SEMESTER			
A II – 2 E-COMMERCE AND INTERNET APPLICATION 15UBA			15UBAA41
Hrs/Week: 6	Hrs / Sem: 90	Credits: 5	

To make the students gain knowledge of framework of E-Commerce and its application in business.

Unit I

Welcome to Electronic Commerce – Introduction, Concepts of b2b, b2c, c2c, b2g; benefits of E-Commerce to Organization, Consumers. The Network infrastructure for E-Commerce – Electronic Payment Applications.

Unit II

M-Commerce(Mobile Commerce) – Growth of M-Commerce – Wireless Applications – Technologies for M-Commerce – GPRS – Wireless Technologies (CDMA & GSM) – Generations in Wireless Communication – Security Issues in Cellular Technology.

Unit III

Electronic Data Interchange-Definition - Benefits of EDI- EDI Application in Business –Un/EDIFACTS Standard.

Unit IV

Security on Internet – Network and Website Security Risks – Security incidents on Internet – Security and Email – Firewall Concepts and Constituents – Benefits – Secure Physical Infrastructure.

Unit V

E- Commerce in India- The Internet in India-Laws for E-Commerce in India.

Text Book

1. Kamalesh K.Bajaj and Debajaninag E-Commerce, Tata McGraw Hill Publications Co Ltd., New Delhi.

- 1. S.Jaiswal: Doing Business on the Business on the Internet commerce, Galgotia Publication.
- 2. David Whitely :E-Commerce, Tata McGraw Hill Publications Co. Ltd., New Delhi.
- 3. Jaffrey F.Rayport,: E-Commerce, Tata McGraw Hill Publications Co. Ltd., New Delhi

PART IV - SKILL BASED ELECTIVE

III SEMESTER			
SBE 1	CONSUMER BEHAVIOUR 15UBAS31		
Hrs/Week: 3 Hrs / Sem: 45 Hrs. / Unit: 9 Credits:			

Objective

To understand the behaviour of consumer such as perception, motivation and attitude formation on product and brand.

Unit I

Consumer Behaviour-Definition-Marketing Concepts-Customer value, Satisfaction, Retention-Consumer Decision Making-Process of Consumer Decision Making.

Unit II

Consumer Motivation – Needs-Goals- Positive and Negative Motivation-Rational Vs Emotional Motives. Measurement of Motives.

Unit III

Consumer Perception- Elements of Perception- Dynamics-Consumer Imagery –Perceived risk –Ethics and consumer perception.

Unit IV

Reference groups and family influences –Selected Consumer related reference group-Socialization of family members-Family Life Cycle –Traditional and Non Traditional.

Unit V

Consumer Influence and Diffusion of Innovations-Diffusion of Innovation Process-Opinion Leadership-Dynamics-Measurement of Opinion Leadership. Profile of Consumer Innovator-Consumerism

Text Book:

Consumer Behaviour - Schiffman and Kanuk - PHI, New Delhi

- 1. Consumer Behaviour in Indian Perspective by Nain, Suja , Himalaya Publishing House
- 2. See Henry Assail-Consumer Behaviour and Marketing Action

IV SEMESTER				
SBE 2	STRESS MANAGEMENT 15U			
Hrs/Week: 3	Hrs / Sem: 45	Hrs. / Unit : 9	Credits: 2	

Objectives

The subject is intended to assist students to increase their awareness of stress as well as it provides a broad physical, social and psychological understanding of the human stress response.

Unit I

Stress – Definition – The Nature of Stress – Types of Stress – Causes of Stress – Consequences of stress.

Unit II

Stress and Emotions – Types of Emotion – Functions – Nature – Core Relational Themes – Facial Expressions – The Brain and Emotion – Emotion at Work.

Unit III

Stressor – Signs of Distress and Eustress – Stress and Performance – Effects of Stress on Industry – Contrasting Strategies to Optimists and Pessimists for Coping with Stress.

Unit IV

Occupational Stress - The Cost of Stress - Cost of Workplace - Physical and Behavioral Symptoms of stress - Sources of stress at work.

Unit V

Stress Management – Employee Assistance Programmes (EAPs) – Stress Management Training – Changing the sources of Workplace stress – Problem Solving Framework.

Text book

Stress Management – P.K. Dutta – Himalaya Publishing House.

Reference Book

Stress Management and Education - Aruna Goel, S.L. Goel

PART IV - NON MAJOR SUBJECTS OFFERED BY DEPARTMENT OF BUSINESS ADMINISTRATION TO OTHER MAJOR STUDENTS

III SEMESTER					
NME 1	BASICS IN I	BASICS IN MANAGEMET			
Hrs/Week: 3	Hrs / Sem: 45	Hrs. / Unit: 9	Credits: 2		

Objective:

To make the students understand the basic principles of Management.

Unit I

Management – Definition – Nature – Purpose – Management contributors - Fayol , F.W.Taylor. Functions of Management

Unit II

Planning-Definition-Objectives-Nature-Types of plans-Steps in planning

Unit III

Organizing - Types of organization - Departmentation - Span management - structure of organizing and process.

Unit IV

Staffing-situational factors affecting staffing-Selection-process of selection

Unit V

Principles of Directing creativity and innovation –controlling – process- Techniques.

Text Book:

Elements of Management, Koontz and Weirich, Pearson Publications

References:

- 1. Principles of Management P.C. Tripathi & P.N. Reddy
- 2. Principles of Management L.M. Prasad
- 3. Principles of Management Dinkar Pagare
- 4. Business Management C.B. Gupta
- 5. Business Management N. Premavathy
- 6. Principles of Management J. Jayasanka

IV SEMESTER					
NME 2	RETAIL MA	15UBAN41			
Hrs/Week: 3	Hrs / Sem: 45	Hrs. / Unit: 9	Credits: 2		

Retail Management requiring an effective team leader with a strong customer focus, sales and marketing.

Unit I

Retailing – Types of retailers – Levels of service offered by retailers – Self service – Self selection – Limited service – Full service

Unit II

Major retailer types – Specialty store – Department Store – Supermarket – Convenient Store- Super store – Catalog showroom

Unit III

Non store retailing – Direct selling – Direct Marketing – Automatic Vending – Buying Service

Unit IV

Corporate retailing - Major types of retail organization - corporate chain store - voluntary chain - franchisee organization - Merchandising conglomerate

Unit V

Decisions – Marketing Decisions – Target Market – Services – Store atmosphere – price decision – promotion decision – place decision

Text Book:

Retail Management - Dunne Lusch, Cengage Learning Publication

Reference Book:

Philip Kotler - Marketing management - Pearson Education - 2004

PAR	PART IV – NON-MAJOR ELECTIVE (UNAIDED COURSES) (2015 – 2018)							
ODI/		G GODE	/	_	MARKS		S	
SEM	TITLE OF THE PAPER	S.CODE	H/W	C	I	E	T	
	DEPT. OF ENG							
III	Computer Assisted Language Learning: Reading & Writing	15UENN31	3	2	25	<i>7</i> 5	100	
IV	Computer Assisted Language Learning: Listening & Speaking				25	<i>7</i> 5	100	
	DEPT. OF ISLAMIC	STUDIES						
III	Arabic for Beginners	15UISN31	3	2	25	7 5	100	
IV	Fundamentals of Arabic Grammar	15UISN41	3	2	25	7 5	100	
	DEPT. OF COM	MERCE						
III	Principles of Commerce	15UCON31	3	2	25	7 5	100	
IV	Basics in Accounting*	15UCON41	3	2	25	7 5	100	
	DEPT. OF COMME	RCE (CA)						
III	Development of Small Business	15UCCN31	3	2	25	7 5	100	
IV	Basics in Accounting*	15UCCN41	3	2	25	7 5	100	
	DEPT. OF COMMERC.	E (FINANCE)	ı				
III	Investment Management	15UCFN31	3	2	25	<i>7</i> 5	100	
IV	Advertising	15UCFN41	3	2	25	7 5	100	
	DEPT. OF BUSINESS AD	MINISTRAT	ION					
III	Basic in Management	15UBAN31	3	2	25	7 5	100	
IV	Retail Management	15UBAN41	3	2	25	7 5	100	

	DEPT. OF COMPU	TER SCIENCE							
III	Office Automation	15UCSN31	3	2	25	7 5	100		
<i>IV</i>	Desktop Publishing	15UCSN41	3	2	25	7 5	100		
	DEPT. OF COMPUT	ER APPLICATION	ON						
III	Internet & HTML	15UCAN31	3	2	25	7 5	100		
IV	Desktop Publishing	15UCAN41	3	2	25	7 5	100		
	DEPT. OF INFORMAT	ION TECHNOL	OGY						
III	Introduction to Computers	15UITN31	3	2	25	7 5	100		
IV	MS Office	15UITN41	3	2	25	7 5	100		
	DEPT. OF MATHEMATICS								
III	Mathematics for Competitive Examinations – I	15UMAN31	3	2	25	<i>7</i> 5	100		
IV	Mathematics for Competitive Examinations – II	15UMAN41	3	2	25	<i>7</i> 5	100		
	DEPT. OF MICE	ROBIOLOGY							
III	General Microbiology	15UMBN31	3	2	25	7 5	100		
<i>IV</i>	Biotechnology	15UMBN41	3	2	25	7 5	100		
	DEPT. OF NUTRITION AND DIETETICS								
III	Introduction to Bakery	15UNDN31	3	2	25	7 5	100		
IV	Food preservation	15UNDN41	3	2	25	7 5	100		

^{*} Common to Department of Commerce and Department of Commerce (CA)
** Common to Department of Computer Science and Department of Computer Application.

I SEMESTER					
EVS	ENVIRONMEN	ENVIRONMENTAL STUDIES 1			
Hrs/ Week: 2	Hrs/ Sem: 30	Hrs/ UNIT: 6	Credits: 1		

UNIT - I: Nature of Environmental Studies

Goals, Objectives and guiding principles of environmental studies. Towards sustainable development - Environmental segments- Atmosphere, Hydrosphere, Lithosphere, Biosphere - definition. Pollution episodes -- Hiroshima - Nagasaki, - Bhopal gas Tragedy, Fukishma - Stone leprosy in Taj Mahal

UNIT - II: Natural Resources

Renewable and Non Renewable resources - classification.

- Forest resources: Use and over exploitation, Aforrestation and deforestation.
- ➤ <u>Water resources</u>: Use and over utilization and conservation of surface and ground water Rain harvesting.
- > Marine Resources: Fisheries and Coral reefs.
- ➤ <u>Mineral resources</u>: Use and exploitation environmental impacts of extracting and using mineral resources.
- ➤ <u>Food resources</u>: Effects of modern agriculture fertilizers pesticide problem.
- Energy resources: Growing energy needs use of alternate energy source Solar cells & wind mills.
- Land resources: Land degradation

UNIT - III: Ecosystem

- > Concept of Eco-systems Tropic level, food chains, food web and Ecological pyramids. Types, structure & Functions of the following:
 - a) Aquatic ecosystem
 - b) Grassland ecosystem
 - c) Forest ecosystem
 - d) Desert ecosystem
 - e) Living conditions on other planets (Briefly)

UNIT - IV: Biodiversity & Its Conservation

Introduction - Definition: eco system diversity, species and Genetic Hot spots of biodiversity - Western Ghats, Eastern Himalayas and Gulf of Mannar. Threats to biodiversity - Habitual Loss, Poaching of wild life and Man - wild life conflicts.

Conversation of biodiversity: Insitu and ex-insitu.

UNIT - V: Environmental Pollution

Sources, effects, prevention and control measures of the following.

- a) Air pollution: Composition of clean air, Global warming, Ozone layer depletion.
- b) Water Pollution: Fresh and Marine water pollution
- c) Noise Pollution
- d) Soil pollution
- e) Bio degradable and Non Bio degradable wastes
 - > Air (prevention & Control of Pollution) Act.
 - > Environmental Protection Act
 - ➤ Water (Prevention & Control of pollution) Act
 - > Environmental movements Green peace and Chipco,
 - ➤ Role of State & Central pollution Control Boards.

REFERENCE BOOKS:

- 1. Basic of Environmental Science. Viyajalakhmi, Murugesan and Sukumaran Manonmaniam Sundaranar University publications.
- 2. Environmental Studies. John de Brito, Victor, Narayanan and Patric Raja published by St. Xavier's College, Palayamkottai.
- 3. Environmental Science and Biotechnology. A.G. Murugesan and C. Raja Kumar MJP Publishers.
- 4. Fundamental of Environmental pollution Krishnan Kannan Chand & Company Ltd., New Delhi 1997.
- 5. Environmental Studies. S. Muthiah, Ramalakshmi publications, Tirunelveli.
- 6. Environmental Studies. V.M. Selvaraj, Bavani Publications, Tirunelveli.

II SEMESTER					
VE1	VALUE EDI	VALUE EDUCATION – I			
Hrs/ Week: 2	Hrs/ Sem: 30	Hrs/ Unit: 6	Credits: 1		

- 1. To inculcate moral values in the minds of students.
- 2. To teach ethical practices to be adopted by students in their life.
- 3. To make students honest and upright in their life.

UNIT I

Islam – Meaning – Importance – A complete Religion – The religion accepted by God – Five Pillars of Islam – Kalima – Prayers – Fasting – Zakat – Haj.

Iman – Monotheism – Angels – Books – Prophets – Dooms Day – Life after death – Heaven and Hell.

UNIT II

Quran – The Book of Allah – Wahi – Revelation to Prophet Muhammad(sal) – Compilation – Preservance – Structure – Content – Purpose – Source of Islamic Law–Sura Fathiha, Kafirun, Iqlas, Falakh and Nas.

UNIT III

Hadith – Siha Sitha – Buhari – Muslim – Tirmithi – Abu Dawood – Nasai – Ibn Maja – Collection of Hadith – Meaning of 40 Hadith.

UNIT IV

Life History of Prophet Muhammad (sal) – Aiamul Jahiliya – Prophet's Childhood and Marriage – Prophethood – Life at Mecca – Life at Medinah – Farewell Address – Seal of Prophethood.

UNIT V

Good character – Etiquettes – Halal and Haram – Duties towards Allah – Duties towards fellow beings – Masnoon Duas.

REFERENCE BOOKS:

- 1. V.A. Moahmed Ashrof Islamic Dimensions Reflection and Review on Quranic Themes.
- 2. The Presidency of Islamic Researchers Revised & Edited The Holy Quran.
- 3. M. Manzoor Nomani Islamic Faith & Practice.
- 4. Abdul Hasan Ali Nadvi Muhammad Rasulullah.
- 5. K. Ali A Study of Islamic History.
- 6. Abdul Rahuman Abdullah Islamic Dress code for Women.
- 7. Dr. Munir Ahamed Mughal Code For Believers.
- 8. Abdul Malik Mujahid Gems and Jewels.

II SEMESTER					
VE2	VALUE EDU	VALUE EDUCATION – II			
Hrs/ Week: 2	Hrs/ Sem: 30	Hrs/ Unit: 6	Credits: 1		

UNIT I

Individual Morality – Objective of Moral life – Living in accordance with the code of Morality – the goodness of Morality – Morality and *Thirukural*- The need for faith.

UNIT II

Adherence to higher code of Morality – Fear of God – Good Moral Values – Duty to Parents – Teacher, respecting elders – Moral Etiquettes – Right-minded Principle – High Principles for Proper conduct.

UNIT III

Inculcating good attitudes – Open mindedness – Morale – analysing the pros and cons of good and bad – Service to others – Mind Power, tolerance, respecting others, showing love to others, patience – tranquility – Modesty, kindness and forgiveness.

UNIT IV

Quotations and moral Stories expressing Good characters of Great personalities – Life History of Great people: Mahatma Gandhi, Abraham Lincoln, Dr. A.P.J. Abdul Kalam.

UNIT V

Truth, the importance of uprightness, integrity, friendship – Health awareness on Alcohol and drug abuse – inculcating reading habit – reading good books – Hygiene – Dowry – Corruption.

TEXTBOOK:

Publication of Sadakathullah Appa College.

SCHEME OF EXAMINATIONS UNDER CBCS (2015 - 2018)

The medium of instruction in all UG and PG courses is English and students shall write the CIA Tests and Semester Examinations in English. However, if the examinations were written in Tamil, the answer papers will be valued.

DISTRIBUTION OF MARKS FOR CIA AND SEMESTER EXAMINATIONS UNDERGRADUATE, CERTIFICATE & DIPLOMA COURSES

	TOTAL CIA MARKS TEST		SEMESTER	PASSING MINIMUM			
SUBJECT			EXAMINATION	CIA TEST	SEM. EXAM.	OVER ALL	
Theory	100	25	75	Nil	30	40	
Practical	100	40	60	Nil	24	40	
Project	100	Nil	Report - 60 marks Viva Voce - 40 marks	Nil	40	40	

POSTGRADUATE COURSES

	TOTAL CIA MARKS TEST		SEMESTER	PASSING MINIMUM			
SUBJECT			EXAMINATION	CIA EXAM.	SEM. EXAM.	OVER ALL	
Theory	100	25	75	nil	38	50	
Practical	100	40	60	nil	30	50	
Project	100	nil	Report - 60 marks Viva Voce - 40 marks	nil	50	50	

DIVISION OF MARKS FOR CIA TEST

SUBJECT	MARKS	ASSIGNMENT FOR UG / ASSIGNMENT OR SEMINAR FOR PG	REGULARITY	RECORD NOTE	TOTAL MARKS
Theory	20	5			25
Practical	30		5	5	40

- 1. The duration of each CIA Test is ONE hour and the Semester Examination is THREE hours.
- 2. Three CIA tests of 20 marks each will be conducted and the average marks of the best two tests out of the three tests will be taken.
- 3. The I test will be based on the first 1.5 units of the syllabus, the II test will be based on the next 1.5 units of the syllabus and the III test will be based on the next 1.5 units of the syllabus.
- 4. Two assignments for Undergraduate, Certificate, Diploma and Advanced Diploma Courses and two assignments OR two seminars for Postgraduate Courses.
- 5. The duration and the pattern of question paper for practical examination may be decided by the respective Boards of Studies. However, out of 60 marks in the semester practical examination, 10 marks may be allotted for record and 50 marks for practical.
- 6. Three internal practical tests of 25 marks each will be conducted for science students in the even semester and the best two out of the three will be taken. The total 50 marks of the best two tests will be converted to 30 by using the following formula:

7. The Heads of Science Departments are requested to keep a record of attendance of practicals for students to assign marks for regularity.

QUESTION PAPER PATTERN FOR CIA TEST (THEORY)

Duration: 1 Hr Maximum Marks: 20

Section	Question Type	No. of Questions & Marks	Marks
A	No Choice Answer should not exceed 75 words	2 Questions 2 marks each	2 x 2 = 4
В	Internal choice (Either or type) Answer should not exceed 200 words	2 Questions 4 marks each	2 x 4 = 8
С	Open Choice (Answer ANY ONE out of Two) Answer should not exceed 400 words	1 Question 8 marks	1 x 8 = 8
		TOTAL	20 MARKS

QUESTION PAPER PATTERN FOR SEMESTER EXAMINATION (THEORY)

Duration: 3 Hrs Maximum Marks: 75

Section	Question Type	No. of Questions & Marks	Marks
A	No Choice Answer should not exceed 75 words	10 Questions - 2 marks each (2 Questions from each unit)	10 x 2 = 20
В	Internal choice (Either or type) Answer should not exceed 200 words	5 Questions with internal choice. Each carries 5 marks (Two questions from each unit)	5 x 5 = 25
С	Open Choice (Answer ANY THREE out of FIVE) Answer should not exceed 400 words	3 Questions out of 5 - 10 marks each (1 Question from each unit)	3 x 10 = 30
	75 MARKS		